ADAPTABILITY IS OUR STRENGTH
Providing food, resources and leadership

Operation Food Search
2020 ANNUAL REPORT
Our **Strategy**

Three Pillars

All Operation Food Search initiatives support our strategy to alleviate food insecurity and address the root causes of hunger.

**Meet the Immediate Need**

**AGENCY DISTRIBUTION**
We provide food to nearly 200 partner agencies working to address the needs in their communities.

**OPERATION BACKPACK**
Weekly sacks of kid-friendly food help students get through the weekend—when school meals are not available.

**OUT-OF-SCHOOL MEALS**
Our Summer Meals and Afterschool ReFuel programs provide vital nutrition to children when school is out.

**Build Nutrition IQ**

**NUTRITION EDUCATION**
OFS empowers individuals and the community with skills, knowledge and confidence to prepare healthy, affordable meals at home.

**OPERATION CHEF**
Courses that teach culinary skills weave nutrition education into every recipe, discussion and hands-on activity.

**DEMONSTRATIONS**
On- and off-site demonstrations for groups and organizations teach how to cook nutritious meals at home and on a budget.

**Champion Change**

**POLICY**
We work with lawmakers and stakeholders to advance public and institutional policies that help families put nutritious food on the table.

**ADVOCACY**
We educate, train and empower people to engage in the policy-making process to ensure that all voices are represented.

**INNOVATION PROGRAMS**
Our innovative solutions address the root causes of hunger to improve the overall health of individuals and communities.
Our fiscal year began in October 2019 with an event that foreshadowed the tumultuous times to come: a water main break in our offices caused a Category 3 flood, displacing many OFS teams for many weeks. But our staff responded with flexibility and good cheer, ensuring that the 200,000 people we serve each month continued to receive the nutrition and programs they rely on. Adapting to the unexpected challenge turned out to be a dress rehearsal for 2020, when, like so many other nonprofits, we’d be put to an even greater test.

The COVID-19 pandemic forced us to break out of our standard problem-solving approaches. Supply-chain disruptions required us to identify new sources of food. Our staff took on the additional work of packing thousands of boxes of food, normally handled by volunteers. We found new ways to connect with the families we served to prevent gaps in crucial resources. And we expanded our reach to include those who found themselves facing food insecurity for the very first time. These adaptations resulted in millions of additional meals for children and families in the bistate region.

The changes created additional benefits: we restructured our warehouse and modified distribution, making the process safer, faster and more efficient. Virtual programming enabled us to tap into new beneficiaries for our nutrition education services. And we expanded our community of support to include an even greater number of caring people who believe in our work and understand that hunger does not discriminate.

An organization is not adaptable; its people are. We were well-positioned to respond to this crisis with flexibility and creativity thanks to the dedicated people who have shaped and supported OFS for 40 years: selfless volunteers, generous donors, outstanding partners and a staff committed to the mission of healing hunger. At the center, however, are the most adaptable, resilient people of all: those who, in the midst of hardship, face each day with renewed hope and resolve. They are why we do this work and why we remain committed to our vision for all children and families in our community to have the nutrition, food and skills to live healthy lives.
## Our Impact

### October 2019–September 2020

<table>
<thead>
<tr>
<th>Statistic</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>$31 Million</strong></td>
<td>worth of food was distributed.</td>
</tr>
<tr>
<td><strong>3.89 million lbs.</strong></td>
<td>of produce were distributed.</td>
</tr>
<tr>
<td><strong>432,100</strong></td>
<td>meals were funded using CARES Act funds.</td>
</tr>
<tr>
<td><strong>24,000</strong></td>
<td>family meal kits went to food-insecure families.</td>
</tr>
<tr>
<td><strong>$1 Million</strong></td>
<td>worth of food was collected from food and fund drives.</td>
</tr>
<tr>
<td><strong>2,640</strong></td>
<td>people were empowered by Nutrition Education programs.</td>
</tr>
<tr>
<td><strong>85,000</strong></td>
<td>meals were provided to families through Emergency Food Packs.</td>
</tr>
<tr>
<td><strong>18,439</strong></td>
<td>queries on our Hunger Hotline, text line and Find Food map.</td>
</tr>
<tr>
<td><strong>11,201</strong></td>
<td>viewers tuned in to “Cooking with Carmen.”</td>
</tr>
<tr>
<td><strong>2,615</strong></td>
<td>lbs. of produce were rescued from local farms.</td>
</tr>
<tr>
<td><strong>2,615</strong></td>
<td>lbs. of produce were rescued from local farms.</td>
</tr>
</tbody>
</table>
**KIDS’ MEALS**

- More than **1.75 Million** meals were provided to kids.
- More than **10,000** kids were served by Operation Backpack.
- More than **40,323** after-school meals were served.
- More than **541,000** meals were served through the Summer Food Service Program.

Lunch participation at Normandy High School saw an initial increase from 45%-50% to about **90%**, and school breakfast participation tripled.*

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**FRESH Rx**

*Food Is Medicine Programs for Pregnant Women, Children and Families*

- **107** pregnant moms participated in Fresh Rx: Nourishing Healthy Starts.
- **75 healthy babies** were born during the pilot phase of our program.** 90% of newborns were full term.**
- An estimated **$190,000** was saved in health-care costs associated with premature births.

In the first 18 months of the Fresh Rx: Prescribing Healthy Futures program, OFS worked with **22 families** and provided **450 meal kits**, financial relief and other supportive services.

*August-December 2019

*September 2018-September 2020*
Program Snapshot: A Look at Some of Our Work From October 2019 to March 2020

**Operation CHEF**

In early 2020, OFS launched its signature nutrition-focused, hands-on cooking course titled Operation CHEF: Building Culinary Habits to Empower Families.

With the generous support of donors and partners like Area Resources for Community Human Services (ARCHS), students ages 8 through 12 were able to take part in this fun, educational after-school program until it was put on hold due to the COVID-19 pandemic. OFS is currently developing a virtual curriculum with a targeted launch of first-quarter 2021.

**Grocery Store Tours**

OFS’s Cooking Matters at the Store® includes virtual grocery store tours to demonstrate how to make healthy, affordable shopping choices.

OFS’s free Tour Event Days—offering guided tours of supermarket produce, bakery, meat and dairy departments—also became virtual as did the live cooking demonstrations that teach participants to prepare and cook nutritious meals at home.

The program was transitioned to a virtual model in March due to the pandemic.
After-school Meals

Afterschool ReFuel provides much-needed nutrition during the school year, as well as during school breaks—when meals are not available. The free program is offered at convenient locations across the community, including St. Louis County Library and St. Louis Public Library branches. These nutritious Super Snacks—which include a fruit, vegetable, protein, dairy and whole grain—help kids and teens stay focused and finish the day strong. Fun activities and cooking demonstrations for kids and families are also included when possible.

More than 40,000 meals were served in the first six months of the fiscal year. COVID-19 then required a shift to drive-through meal distribution.

Nutrition Ambassadors

In partnership with the Normandy Schools Collaborative, OFS launched a Nutrition Ambassador program that aimed to inspire a younger generation of food advocates. Interested students and faculty attended a six-week training course led by an OFS nutrition educator and a registered dietitian. The goal was to prepare them to provide recipe demonstrations, taste tests and nutrition education courses in the community. Twelve OFS Nutrition Ambassadors graduated in our spring 2020 cohort, and eight continued at-home training during the summer. Since completing the course, the ambassadors reported that they have, on average, doubled their daily intake of fresh fruit, increased the variety of foods they eat, and doubled the amount of time they spend in moderate physical activity each week.
# Our Impact

## EMERGENCY RESPONSE
March–September 2020

<table>
<thead>
<tr>
<th>COVID-19 Challenges</th>
<th>OFS Response</th>
</tr>
</thead>
<tbody>
<tr>
<td>Schools closed due to COVID-19, leaving kids without access to school-provided meals.</td>
<td>Our department of Child &amp; Family Nutrition worked with school districts, superintendents and community organizations to get meals to kids, both as part of the schools’ ongoing meal service and as a supplement to the food being provided by the districts.</td>
</tr>
<tr>
<td>As distribution chains were interrupted, access to food became more difficult.</td>
<td>OFS worked with restaurants and farmers to rescue food that would have otherwise been wasted and distributed it to the people who needed it most.</td>
</tr>
<tr>
<td>Regulations regarding food assistance changed rapidly.</td>
<td>Our Policy and Advocacy team analyzed the Families First Coronavirus Response Act to determine the impact on education, the Supplemental Nutrition Assistance Program (SNAP) and the Special Supplemental Nutrition Program for Women, Infants, and Children (WIC) in Missouri.</td>
</tr>
<tr>
<td>Millions in our service area filed for unemployment, and food insecurity increased.</td>
<td>OFS joined the Regional Response Team, coordinating with other leaders to address the needs of at-risk populations, low-income communities, and first responders and other essential workers.</td>
</tr>
<tr>
<td>Local governments and businesses canceled in-person events.</td>
<td>When funding and food donations decreased as events were canceled, we started creating new partnerships, reaching out to companies to source food to be donated and shipped to our warehouse.</td>
</tr>
</tbody>
</table>
Food insecurity in Missouri has increased by **23%** in Missouri since the start of the pandemic.

1 in 4 children is currently at risk of hunger.

**We increased our response to provide:**
- Free Grab-and-Go meals to all children ages 18 and younger
- Emergency food packs for the families of those children
- Fresh produce boxes to food insecure families

**OFS distributed more than $2.4M of food** from the USDA Farmers to Families Food Boxes program.

Our warehouse team loaded thousands of boxes of food onto trucks for distribution by our partners (libraries, schools, community centers), which used drive-through and walk-up models to maintain safety.

OFS developed Family Resources Flyers with local and statewide information about available resources and extended SNAP (food stamp) and WIC benefits.

**4,085 visits to Child Meal Map**

Our digital team created an interactive map for our website of **600 locations where free child meals are available**, including bus routes, libraries and community sites.

Beyond our regular food distribution helping **200,000** people per month, we provided an additional **1 million** meals to the community from March 30 to September 30.
More Ways We Responded to Uncertainty

**Pantry Service Modifications**
Many of our partner agencies (pantries and shelters) shifted to drive-through service and scheduled appointments to limit the number of clients being served at one time.

**Warehouse Safety Enhancement**
OFS worked to continuously improve safety measures, instituting new procedures to reduce contact when our agency partners picked up food from our warehouse.

**Service to Pregnant Women and Their Families**
Our Fresh Rx program continued to safely distribute food to pregnant women and their families to improve birth outcomes.

**Flexibility as School Policies Changed**
OFS monitored the rapidly changing policies that established when and how children could access meals, wherever learning was taking place.
“We are very impressed with the way OFS is handing out food now. The boxes of fresh vegetables and fruit are so perfect, everything is so fresh, and there is such a large variety. We are so grateful and blessed to be able to hand this out to our guests. And being able to return what we can’t use was a great idea. We haven’t had to return very much because there’s been such a good food choice. Thank you so much.”

— A satisfied OFS Community Food Partner

OFS Created a Healthier Warehouse Distribution Process.

The COVID-19 crisis called on us to revisit a revisiting of our food safety and social-distancing protocols. The result was dramatic, highly desirable improvements in the appearance and freshness of the food we distribute.

Prior to the pandemic, representatives of our partner food pantries entered the OFS warehouse to first receive preloaded dry goods carts and sort and gather refrigerated fresh food and bread items. Today, as part of our new, streamlined distribution process, OFS staff sort and pack food boxes with a standardized mix of fresh produce, dairy and bread.

“This transformation is a perfect example of how rethinking key processes can enhance the personal safety of OFS and partner staff members while benefiting those whom we serve. Our goal is for our partners and the families we serve to receive the freshest, highest-quality food available, and our new distribution process goes a long way to support that goal.”

— Kristen Wild, OFS Executive Director
Creative Contributions

The OFS Community Found Unique Ways to Help During the Pandemic.

Ultramarathon in Forest Park
Tim Burke, a 51-year-old marathoner, ran 100 miles through Forest Park to benefit OFS. His 24-hour, half-road/half-path run raised more than $35,000 through his GoFundMe page.

Sawyer’s Sixth Birthday
A car parade helped celebrate Sawyer’s sixth birthday. Instead of bringing presents, Sawyer asked that everyone donate to Operation Food Search. The youngest among us are often the most thoughtful and selfless. Thank you, Sawyer!

STL Mask Project by Ladue Students
An industrious group of St. Louis teens sold face masks to raise money for Operation Food Search, donating $13,600 to help children and families struggling with food insecurity.

Drive-Through Entrepreneurship
To raise money for kids in need of food, three helpful siblings ages 3, 5 and 7 sold espresso drinks in their driveway one Sunday morning, raising $218 for the Parkway Food Pantry and Operation Food Search. Their mother joked, “Maybe instead of homeschooling them, we’ll teach them to run a small business!”

Front Porch Benefit Concert
Singer and musician Jim Ford played live on Facebook every Saturday, holding a concert on his front porch to benefit OFS. “My singing partner, Steve, and I met at a school and we both taught for many years,” Jim said. “It breaks our hearts to see so many children without access to school lunch programs, so we’re urging folks with extra funds to help our children get fed.”
Partner Agencies Adapt to the Crisis

Leveraging creativity and hard work, most pantry partners don't miss a beat.

Despite being run mostly by volunteers in high-risk groups for infection, more than 85% of our Community Food Partner Agencies remained open from February, when the pandemic hit, through October 2020.

Grace United Methodist Church’s pantry in the Central West End, for example, changed its model of service during the shelter-in-place restrictions. “Normally, those we serve come into our pantry and walk through to choose food and clothing,” said Co-Director Madonna Durham. “But because coming inside was no longer safe, we started putting food in bags for them and then let them have a choice of some items on tables outside.”

The pantry marked spots for clients to wait in line on the asphalt and instituted a mask requirement. According to Durham, the number of families they served each week from February through October increased from 40 to 70 at the height of the pandemic.

OFS Adopts Gleaning

OFS rescues farm-fresh produce.

Thanks to a new collaboration with the Missouri Coalition for the Environment and local farmers, gleaning is now an active OFS program in the greater St. Louis area. Gleaning involves rescuing fresh food that would otherwise be wasted or unharvested at farms. Produce is gathered in the fields or picked up after the harvest and then quickly distributed to food-insecure individuals and families in the region.

Maximizing Powerful Partnerships

Our superpower has always been teamwork.

Untapped opportunities can emerge during times of crisis, and we’re grateful for the ability to create new partnerships to increase access to food. We participated in drive-through food and diaper distributions at numerous St. Louis County Library locations several times a week starting at the end of March. The result was over one million meals distributed free of charge to children ages 18 and younger.
Before the pandemic restricted in-person activities, our dedicated and passionate volunteers helped us sort food, pack family meal kits and prepare backpacks for distribution. When restrictions were lifted, OFS utilized temporary staff to complete the work of our volunteers. 

2,188 volunteers spent 11,669 hours, saving OFS $317,396 during the fiscal year.

Volunteer Groups Are Critical to Our Mission

AAA Club of Missouri
American Water
ASCE Young Professionals
Ascension Health
Bank of America
Bar Association of Metropolitan St. Louis
Bayer
Brentwood Services Administrators, Inc.
Bryan Cave Leighton Paisner LLC
Continental Title
Cortex
Crown Castle
Dent Wizard
Dierbergs Markets
Dr. Aaron Wahl’s Network Group
Enterprise Holdings
Express Scripts
Federal Reserve Bank of St. Louis
GadellNet
GiftAMeal
Girl Scouts of Eastern Missouri
Great Southern Bank
Heise Advisory Group
Holy Redeemer Catholic School
Immaculate Conception School
Ladue Horton Watkins High School
Logan University
Lumeris
Mercy Hospital St. Louis
Midas Hospitality
Missouri Bar Association
Musick Construction
New City School
PNC
Protiviti
Rabo AgriFinance
Rafco Properties
The Resource Group
RGA
Rossman School
Saint Louis Science Center
Schnuck Markets
SSM Health
Taylor Midwest
Veterans Care Coordination
Wells Fargo
World Wide Technology
XFL St. Louis BattleHawks

“I like volunteering in the warehouse, helping OFS and talking to the staff. I also enjoy seeing the pantries coming to pick up food...and getting a good workout!”
—Martha Kratzer
“We have been working with a number of pantries and organizations to get food into the community during the pandemic. OFS has been crucial to our efforts. They have provided critical supplies for our community donations and have been flexible when things have changed due to weather or transportation issues. They’ve been a superior partner during this difficult and challenging time.”

—Beth Boggs, founder, Step It Up, Inc.

Dedicated Partners Empower Our Work

Area Resources for Community and Human Services (ARCHS)
Beyond Housing
Boggs, Avellino, Lach & Boggs, LLC
Catholic Charities of St. Louis
The Center for Youth on the Rise
DeSales Community Housing Corporation
Eat Here St. Louis
First Things First Foundation
Florissant Assembly of God
Girl Scouts of Eastern Missouri
Home State Health
International Institute
Liberty Orchard Farm
The Little Bit Foundation
Missouri Care
Missouri Coalition for the Environment
National Association for the Advancement of Colored People
No Kid Hungry
The PHASE Program Community Advisory Group at Danis Pediatrics Cardinal Glennon Hospital in partnership with Saint Louis University College of Public Health and Social Justice and Saint Louis University Medical School
Ready Readers
Regional Response Team
Saint Louis University Community Urban Farm
Seeds of Hope Farm
Share Our Strength
Share the Harvest
Social Policy Institute at Washington University in St. Louis
Springboard to Learning
SSM Health DePaul Hospital OB Care Center
St. Charles City-County Library
St. Louis Children’s Hospital
St. Louis County Library
St. Louis Housing Authority
St. Louis Public Library
Three Rivers Community Farm
United HealthCare Services, Inc.
University of Missouri Extension
Urban League of Metropolitan St. Louis
Urban Strategies
Our Mission: How to Help

Donate
As responsible stewards of your generosity, we make every dollar count! Your donation provides food, nutrition education, training and technical assistance to stem the tide of childhood hunger and family food insecurity.
Donate.OperationFoodSearch.org

Volunteer
Our generous, dedicated volunteers are the backbone of our organization. It takes many helping hands to feed nearly 200,000 people every month. Contributed hours saved OFS $317,000 during the fiscal year, helping us maintain free programs and services for our clients.
Volunteer.OperationFoodSearch.org

Give Food
Food donated by individuals, groups and organizations is crucial to our efforts to heal hunger. You make a difference! In the 2020 fiscal year, more than $1 million of food was collected from community-driven food and fund drives! Food.OperationFoodSearch.org

Spread the Word
You have the power to help end hunger! Lend your voice in support of our neighbors in need by becoming an OFS advocate.
Follow.OperationFoodSearch.org

“I have been on summer break for 160 days and have had food on the table without having to wonder if it'll be my last. I want to help other people be able to say the same.”
—Paige Rubin, student
Our Year in Photos

Eat Like a King, Judged by a Cub
Before the pandemic, OFS hosted a panel of kid judges from COCA. They tasted creations by local celebrity chefs Katie Lee Collier, Qui Tran, Loryn Nalic and Rick Lewis to choose their favorite for the new Lion's Choice kids meal. A portion of sales of the meal benefited OFS.

Warners’ Warm-Up
Friends Board Vice Chair Alejandra Berra walked the runway with her daughters to raise awareness for the 20th Warners’ Warm-Up coat drive in October 2019.

Swing to Heal Hunger
Our annual Swing to Heal Hunger golf tournament in October 2019 raised more than $71,000 to support our mission. Pictured from left to right are OFS Board Chair Lisa Pelikan, Rick Bazan, OFS Board member Rick Stevens, Perry Hartwick, Doug Krause and OFS Executive Director Kristen Wild.

Shop Out Hunger
Friends Board member Tess Coyman and volunteer Shawn Kendrick collected donations at our 10th-annual region-wide food drive.

Cash Is King
The marketing team from 105.7 The Point posed with OFS Director of Community Relations Judy Coyman, celebrating the success of their food and fund drive in 2019.

Invaluable Helpful Partnerships
OFS Food Donations Relationship Manager Jack Baran got help from the National Guard during a drive-through food distribution.

Safety Protocols
Many of our Community Food Partner Agencies saw an increase in demand after COVID-19 hit. In this photo, clients wait for food outside Labor of Love Ministries on Tower Grove Avenue in St. Louis.

Food and Fun Club
Our Summer Meals Program was modified due to the pandemic to allow for social distancing and walk-up service.

All Hands on Deck
When COVID-19 made it unsafe to welcome guests to the facility, OFS staff did double duty packing boxes normally handled by volunteers.
Our Financials
Statement of Financial Position

TEN-YEAR GROWTH

Total Assets
Nearly 7 times larger in 10 years.

$2.3M
$15.8M

2010
2020

Total Revenue
Increased by 51% in 10 years.

$27,253,855
$41,123,861

2010
2020

FISCAL YEAR 2020

Expense Allocation

97%
Program Services

2%
Fundraising

1%
General and Administrative

ASSETS

Current assets:
- Cash and cash equivalents
- Investments
- Receivables and promises to give
- Inventory
- Prepaid expenses

Total current assets
- Property and equipment, net of accumulated depreciation
- Unconditional promises to give, net of discounts
- Grants receivable, net of discounts
- Endowment

Total assets

2020

Current liabilities:
- Accrued expenses

2020

Net assets:
- Without donor restrictions
- With donor restrictions

Total net assets

Total liabilities and net assets

$ 15,822,204

$ 15,822,204

$ 1,922,538
2,625,121
814,481
1,639,591
24,081

Total current assets

7,025,812

5,192,323
29,023
299,245
3,275,801

$ 15,822,204

$ 445,000

12,240,087
3,137,117

15,377,204

$ 15,822,204
On March 11, 2020, the World Health Organization declared the COVID-19 virus a worldwide pandemic as the spread of the virus had reached most countries, including the United States. Federal, state and local governments took actions to limit the transmission of this virus, which included restrictions on travel, dining and many other nonessential business and consumer activities. The impact of this virus and the government-mandated restrictions could have a significant impact on the organization’s future operations. The United States federal government, as well as many state and local governments, are passing stimulus bills to combat the economic impact of the virus. The potential effectiveness of these stimulus bills is currently not known. In response to the pandemic, Operation Food Search sought out new sources for food donations; purchased additional food for the community; changed food distribution models to include more drive through and grab and go options; adjusted warehouse procedures to include new safety measures; created numerous virtual and online resources for nutrition education, food access and other assistance; and partnered with additional organizations to provide leadership and support for hundreds of thousands of individuals in the bistate region. As of the date of the independent auditor’s report, management could not reasonably estimate the duration and severity of the COVID-19 pandemic or the overall impact to the organization’s operations. These accompanying financial statements do not include any adjustments for the risk and uncertainty of COVID-19.

<table>
<thead>
<tr>
<th></th>
<th>Without Donor Restrictions</th>
<th>With Donor Restrictions</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Support and other revenue:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Support:</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and investment contributions</td>
<td>$ 5,667,610</td>
<td>$ 671,841</td>
<td>$ 6,339,451</td>
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<tr>
<td>State support</td>
<td>2,115,559</td>
<td></td>
<td>2,115,559</td>
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<tr>
<td>Grant revenue</td>
<td>3,292,549</td>
<td>421,546</td>
<td>3,714,095</td>
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<tr>
<td>Special events (net after $32,580 of expenses)</td>
<td>99,603</td>
<td></td>
<td>99,603</td>
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<tr>
<td>Subtotal</td>
<td>11,175,321</td>
<td>1,093,387</td>
<td>12,268,708</td>
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<tr>
<td>Other non-cash contributions</td>
<td>28,589,552</td>
<td></td>
<td>28,589,552</td>
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<tr>
<td>Total support</td>
<td>39,764,873</td>
<td>1,093,387</td>
<td>40,858,260</td>
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<tr>
<td>Other revenue (loss):</td>
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<tr>
<td>Rental income</td>
<td>114,284</td>
<td>38,083</td>
<td>152,367</td>
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<tr>
<td>Other income</td>
<td>81,505</td>
<td></td>
<td>81,505</td>
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<tr>
<td>Investment income</td>
<td>31,729</td>
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<td>31,729</td>
</tr>
<tr>
<td>Total support and other revenue</td>
<td>$ 39,992,391</td>
<td>$ 1,131,470</td>
<td>$ 41,123,861</td>
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<tr>
<td>Net assets released from restrictions</td>
<td>591,479</td>
<td>(591,479)</td>
<td>-</td>
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<tr>
<td>Functional expenses:</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Program services</td>
<td>34,965,851</td>
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<td>34,965,851</td>
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<tr>
<td>Management and general</td>
<td>314,290</td>
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<td>314,290</td>
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<tr>
<td>Fundraising</td>
<td>779,052</td>
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<td>779,052</td>
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<tr>
<td>Total functional expenses</td>
<td>36,059,193</td>
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<td>36,059,193</td>
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<tr>
<td>Changes in net assets</td>
<td>(4,524,677)</td>
<td>539,991</td>
<td>5,064,668</td>
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<tr>
<td>Net assets, beginning of the year</td>
<td>7,715,410</td>
<td>2,597,126</td>
<td>10,312,536</td>
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<tr>
<td>Net assets, end of the year</td>
<td>$ 12,240,087</td>
<td>$ 3,137,117</td>
<td>$ 15,377,204</td>
</tr>
</tbody>
</table>
Our Donors  
October 2019–September 2020

In-Kind  
($100,000 or more)

- Convoy of Hope
- Dot Foods
- Holten Meat
- Hope and Encouragement for Humanity
- Keefe Supply
- Ole Tyme Produce
- Pepperidge Farm
- PepsiCo
- Prairie Farms Dairy
- Reckitt Benckiser
- Sysco
- Tyson
- US Foods
- Volpi
- Whole Foods
- XPO Logistics

$250,000–$499,999

- Bayer Fund
- Community Impact Network

$100,000–$249,999

- Anonymous (2)
- Big League Impact, Inc.
- Dana Brown Charitable Trust
- Express Scripts Foundation
- Missouri Foundation for Health
- Post Holdings

$50,000–$99,999

- Anonymous (2)
- Bank of America Charitable Foundation
- Becker Iron and Metal
- Cardinals Care
- Dierbergs Markets, Inc.
- Emerson Charitable Trust
- Enterprise Holdings Foundation
- Mr. and Mrs. Allen and Joanne Hauge
- LBE Holdings, LLC, DBA Hardee’s
- MAZON
- Mr. and Mrs. James and Susan McHugh
- On the Run by Wallis Companies
- Pershing Charitable Trust
- PNC Foundation
- Herman T. and Phenie R. Pott Foundation
- Safety National Casualty Corporation
- Share Our Strength
- Square One Foundation
- Sunnen Foundation
- William A. Straub, Inc.
- William S. Anheuser Charitable Fund

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Our Donors

$1,000–$2,499

October 2019–September 2020

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*The Heirloom Legacy Society was created to recognize donors who have included OFS in their estate plans through a bequest, trust or other means. If you have included OFS in your estate plans or would like more information about doing so, please contact Ellen Reed-Fox, Director of Development, at 314-451-1950 or ellen.reedfox@operationfoodsearch.org.

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