OUR MISSION

To nourish and educate our neighbors in need to heal the hurt of hunger.

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Superintendent of Jennings School District

John Nations
Bi-State Development

Sunny L. Schaefer
Executive Director, Operation Food Search

Alan Schultz
Bayer
All our dreams can come true if we have the courage to pursue them.

– Walt Disney

At Operation Food Search, we all are dreamers.

We dream of a day when childhood hunger will cease to exist.

We imagine empowering individuals with ample resources so they can achieve success on their own.

And we envision creating a sustainable community where all families can enjoy nutritious meals together.

This past year our agency has experienced a considerable evolution like no other in our history. Our team continues to work on groundbreaking partnerships where we can serve as a viable force when it comes to solving the area’s immediate hunger need. We look forward to 2019 and making even more of an all-encompassing impact on the community than ever before.

After more than two decades at the agency’s helm, we bid Sunny goodbye as she retires to enjoy the next chapter in her life’s journey. We will be forever grateful for her leadership and guidance, which have enabled us to promote sustainability while simultaneously reducing food insecurity.

We give a special thanks to all of our supporters – from our dedicated team members and generous donors to our faithful volunteers and committed stakeholders – as we embrace the upcoming year and all that it holds.

Lisa Pelikan
Chairman of the Board

Sunny L. Schaefer
Executive Director

Sunny L. Schaefer
Executive Director

Lisa Pelikan
Chairman of the Board
Thanks to our supporters, partners and donors
2018 Was An Impactful Year

$30 Million
worth of food was distributed to partner agencies

53% of food distributed includes produce, dairy, meat and freshly prepared items

27,509 volunteer hours by 8,536 individuals

7,200+ individuals empowered through nutrition education programs

200,000 children, teens and adults were supported

Through 300 community partners in Missouri and Illinois

$1.3+ Million in grants advocated for “Breakfast After the Bell” implementation throughout the state of Missouri

301,000 backpacks provided through “Operation Backpack” serving

8,400+ kids and families during the weekends

Normandy School District

120,000 nutritious meals

provided to kids through out-of-school meal programs – Summer & Afterschool Meals during the year

Lucas Crossing
Up 249 students/day from 428 to 677

Barack Obama
Up 133 students/day from 244 to 377

That’s a total of 382 more students participating in school breakfast per day between the two schools!
Impacting the bi-state region through

Our Three Pillars

Meet The Immediate Need

AGENCY DISTRIBUTION
We provide food free of charge to over 220 partner agencies working to feed the need in each community.

OPERATION BACKPACK
Meals are sent home with kids on Friday for the weekends to alleviate the hurt of hunger when school is not in session.

OUT OF SCHOOL MEALS
Through our “Summer Meals” program, we bring the food and the fun to neighborhoods throughout the area with our mobile meal routes. “Afterschool Meals” provides “super snacks” to help kids get through the last part of the day with more focused energy.

Build Nutrition IQ

COOKING MATTERS®
These classes are available to all ages with the goal of empowering families with skills, knowledge and confidence to prepare healthy, affordable meals at home.

COOKING MATTERS AT THE STORE®
This guided grocery store tour teaches tactics on how to shop more efficiently to maximize food budgets and make healthy choices.

DEMONSTRATIONS
Our team of nutritionists go off-site for groups and organizations to conduct demonstrations aimed at cooking nutritious meals at home and on a budget.

Champion Change

POLICY & ADVOCACY
As advocates who work directly with Missouri’s legislators and local government officials, we champion policies that advance our community’s well-being plus ensure the voices of those who experience hunger and food insecurity are heard throughout the state.

INNOVATIVE PROGRAMMING
OFS embraces an “upstream” approach to ending child hunger and family food insecurity. Our fresh perspective explores sustainable alternatives to existing systems...so we then can improve health outcomes, increase academic success, and reduce emergency food safety net dependency.
For every dollar donated, we devote 97 cents to Operation Food Search programs and services.

### ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current assets:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Cash and cash equivalents</td>
<td>$1,756,287</td>
<td>$967,417</td>
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<tr>
<td>Investments</td>
<td>$604,077</td>
<td>$615,718</td>
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<tr>
<td>Accounts receivable</td>
<td>$14,050</td>
<td>$6,950</td>
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<tr>
<td>Unconditional promises to give</td>
<td>$172,077</td>
<td>$296,833</td>
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<tr>
<td>Grants receivable</td>
<td>$277,500</td>
<td>$120,366</td>
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<tr>
<td>Undistributed food and household items</td>
<td>$1,111,945</td>
<td>$1,036,000</td>
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<tr>
<td>Prepaid expenses</td>
<td>$10,618</td>
<td>$56,693</td>
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<tr>
<td><strong>Total current assets</strong></td>
<td>$3,946,554</td>
<td>$3,099,877</td>
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<tr>
<td>Property and equipment, net of accumulated depreciation</td>
<td>$5,552,081</td>
<td>$5,409,902</td>
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<tr>
<td>Unconditional promises to give, net of discounts</td>
<td>$242,837</td>
<td>$437,412</td>
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<tr>
<td>Grants receivable, net of discounts</td>
<td>$517,443</td>
<td>-</td>
</tr>
<tr>
<td><strong>Total assets</strong></td>
<td><strong>$10,258,915</strong></td>
<td><strong>$8,947,191</strong></td>
</tr>
</tbody>
</table>

### LIABILITIES AND NET ASSETS

<table>
<thead>
<tr>
<th></th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Current liabilities:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Accrued expenses</td>
<td>$493,095</td>
<td>$319,500</td>
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<tr>
<td>Net assets:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Operating</td>
<td>$1,892,089</td>
<td>$1,807,453</td>
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<tr>
<td>Property and equipment</td>
<td>$5,552,081</td>
<td>$5,409,902</td>
</tr>
<tr>
<td>Undistributed food and household items</td>
<td>$1,111,945</td>
<td>$1,036,000</td>
</tr>
<tr>
<td><strong>Total unrestricted net assets</strong></td>
<td>$8,556,115</td>
<td>$8,253,355</td>
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<tr>
<td>Temporarily restricted:</td>
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<td></td>
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<tr>
<td>Cash and cash equivalents</td>
<td>$419,762</td>
<td>$274,336</td>
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<tr>
<td>Grants receivable</td>
<td>$789,943</td>
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<tr>
<td>Unconditional promises to give</td>
<td>-</td>
<td>$100,000</td>
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<tr>
<td><strong>Total temporarily restricted net assets</strong></td>
<td>$1,209,705</td>
<td>$374,336</td>
</tr>
<tr>
<td><strong>Total net assets</strong></td>
<td><strong>$9,765,820</strong></td>
<td><strong>$8,627,691</strong></td>
</tr>
<tr>
<td><strong>$10,258,915</strong></td>
<td><strong>$8,947,191</strong></td>
<td></td>
</tr>
</tbody>
</table>
## Statements of Activities & Changes in Net Assets

For the years ended September 30, 2018 and 2017

### OVERVIEW

<table>
<thead>
<tr>
<th></th>
<th>2018 Unrestricted</th>
<th>2018 Temporarily Restricted</th>
<th>2018 Total</th>
<th>2017 Unrestricted</th>
<th>2017 Temporarily Restricted</th>
<th>2017 Total</th>
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<tbody>
<tr>
<td><strong>Support and other revenue:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<td></td>
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<tr>
<td><strong>Support:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Cash and investment contributions</td>
<td>$2,813,987</td>
<td>$ -</td>
<td>$2,813,987</td>
<td>$2,962,143</td>
<td>$341,224</td>
<td>$3,303,367</td>
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<td>State support</td>
<td>360,765</td>
<td>-</td>
<td>360,765</td>
<td>231,486</td>
<td>-</td>
<td>231,486</td>
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<tr>
<td>Grant revenue</td>
<td>420,402</td>
<td>1,062,363</td>
<td>1,482,765</td>
<td>344,542</td>
<td>33,112</td>
<td>377,654</td>
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<tr>
<td>Special events (net of $13,715 and $29,671 of expenses in 2018 and 2017, respectively)</td>
<td>92,968</td>
<td>-</td>
<td>92,968</td>
<td>235,876</td>
<td>-</td>
<td>235,876</td>
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<tr>
<td><strong>Subtotal</strong></td>
<td>3,688,122</td>
<td>1,062,363</td>
<td>4,750,485</td>
<td>3,774,047</td>
<td>374,336</td>
<td>4,148,383</td>
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<tr>
<td>Other non-cash contributions</td>
<td>30,948,558</td>
<td>-</td>
<td>30,948,558</td>
<td>30,699,784</td>
<td>-</td>
<td>30,699,784</td>
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<tr>
<td><strong>Total support</strong></td>
<td>34,636,680</td>
<td>1,062,363</td>
<td>35,699,043</td>
<td>34,473,831</td>
<td>374,336</td>
<td>34,848,167</td>
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<tr>
<td><strong>Other revenue (loss):</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Rental income</td>
<td>106,200</td>
<td>-</td>
<td>106,200</td>
<td>106,200</td>
<td>-</td>
<td>106,200</td>
</tr>
<tr>
<td>Other income</td>
<td>102,424</td>
<td>-</td>
<td>102,424</td>
<td>93,280</td>
<td>-</td>
<td>93,280</td>
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<tr>
<td>Investment income</td>
<td>18,994</td>
<td>-</td>
<td>18,994</td>
<td>17,094</td>
<td>-</td>
<td>17,094</td>
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<tr>
<td>Gain on sales of property and equipment</td>
<td>7,000</td>
<td>-</td>
<td>7,000</td>
<td>15,000</td>
<td>-</td>
<td>15,000</td>
</tr>
<tr>
<td>(Loss) gain on sales of investments</td>
<td>(7,673)</td>
<td>-</td>
<td>(7,673)</td>
<td>4,204</td>
<td>-</td>
<td>4,204</td>
</tr>
<tr>
<td>Unrealized gain (loss) on investments</td>
<td>1,563</td>
<td>-</td>
<td>1,563</td>
<td>(5,346)</td>
<td>-</td>
<td>(5,346)</td>
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<tr>
<td><strong>Total support and other revenue</strong></td>
<td>34,865,188</td>
<td>1,062,363</td>
<td>35,927,551</td>
<td>34,704,263</td>
<td>374,336</td>
<td>35,078,599</td>
</tr>
<tr>
<td><strong>Net assets released from restrictions:</strong></td>
<td>226,994</td>
<td>(226,994)</td>
<td>-</td>
<td>352,362</td>
<td>(352,362)</td>
<td>-</td>
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<tr>
<td><strong>Functional expenses:</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program services</td>
<td>33,781,699</td>
<td>-</td>
<td>33,781,699</td>
<td>32,816,160</td>
<td>-</td>
<td>32,816,160</td>
</tr>
<tr>
<td>Management and general</td>
<td>400,062</td>
<td>-</td>
<td>400,062</td>
<td>337,724</td>
<td>-</td>
<td>337,724</td>
</tr>
<tr>
<td>Fundraising</td>
<td>607,661</td>
<td>-</td>
<td>607,661</td>
<td>583,311</td>
<td>-</td>
<td>583,311</td>
</tr>
<tr>
<td><strong>Total functional expenses</strong></td>
<td>34,789,422</td>
<td>-</td>
<td>34,789,422</td>
<td>33,737,195</td>
<td>-</td>
<td>33,737,195</td>
</tr>
<tr>
<td><strong>Changes in net assets</strong></td>
<td>302,760</td>
<td>835,369</td>
<td>1,138,129</td>
<td>1,319,430</td>
<td>21,974</td>
<td>1,341,404</td>
</tr>
<tr>
<td><strong>Net assets, beginning of the year</strong></td>
<td>8,253,355</td>
<td>374,336</td>
<td>8,627,691</td>
<td>6,933,925</td>
<td>352,362</td>
<td>7,286,287</td>
</tr>
<tr>
<td><strong>Net assets, end of the year</strong></td>
<td>$8,556,115</td>
<td>$1,209,705</td>
<td>$9,765,820</td>
<td>$8,253,355</td>
<td>$374,336</td>
<td>$8,627,691</td>
</tr>
</tbody>
</table>
Thank You For 22 Years

Sunny Schaefer

Since the beginning of her time at Operation Food Search as a volunteer interim executive director, everything Sunny has touched has flourished. 22 years later, we reflect on all Sunny has done to serve our mission and the hungry in St. Louis.

Sunny's dedication to and passion for healing hunger in the bi-state region is more than deserving of our recognition. This passion has not only fueled the very heart of Operation Food Search, but has also ignited innovative programs that launch OFS into the future. After more than two decades of leadership, we have the pleasure of thanking Sunny and wishing her all the best in retirement.

Look how we’ve grown under her leadership

<table>
<thead>
<tr>
<th></th>
<th>Operating Budget</th>
<th>Food Distributed</th>
<th>Volunteers</th>
<th>People Served</th>
</tr>
</thead>
<tbody>
<tr>
<td>1996</td>
<td>$580,000</td>
<td>$11 Million worth</td>
<td>200</td>
<td>90,000/month</td>
</tr>
<tr>
<td>NOW</td>
<td>$4,575,500</td>
<td>$31 Million worth</td>
<td>8,500+</td>
<td>220,000/month</td>
</tr>
</tbody>
</table>
Special Thanks
To Our Major Donors

Anonymous

BJC Healthcare
William S. Anheuser Family Foundation
Enterprise Holdings Foundation

In-Kind Donations

Schnucks
Dierbergs
Straub’s

Donald and Barbara Lea
Express Scripts Foundation
Maurice Meslans and Margaret Holyfield
Gene and Cathy Maler
Big League Impact, Inc.
No Kid Hungry Missouri
Interco Charitable Trust
Dana Brown Charitable Trust

PepsiCo Foundation
Emerson Charitable Trust
Anonymous
Dierbergs Markets, Inc.
Pioneer Restaurant, LLC, DBA Hardee’s
Herman T. and Phenie R. Pott Foundation

Advisors Charitable Gift Fund
Anheuser-Busch Companies, Inc.
Anthem BCBS Foundation
Ascension Health
Nancy Bales
Bryan Bell
Boeing Company
Raymond E. Botz
Brand Addition
Ryan Bricker
David and Kathleen Brunts
William W. Bryant
Campbell-Avery Fund
Clemence S. Lieber Foundation, Inc.
Community Council of St. Charles County
Kathryn Cox
Crawford Taylor Foundation
John and Carol DeGuire
Terry and Barbara Donohue
Edward Jones
Thomas and Kimberly Elfrink
Empower Missouri
Gift-A-Meal
Joseph P. and Nancy Giljum
Thomas Helscher
Molly Hunter
Hussmann Corporation
JST Charitable Fund
Elizabeth Kellogg
Margaret Kiefer
Janet Kourik
Keith and Cheryl Kowalczyk
Martha R. Kratzer
Timothy Lafser
David and Donna Lemoine
ABLC Local Independent Charities
Mari De Villa Retirement Center, Inc.
James G. and Katherine Martin
Joseph W. McClanathan
James M. McHugh
Meghan Meyers
Mission Taco Joint
Lynn Morley
Newman’s Own Foundation
John and Anita O’Connell
Pershing Charitable Trust
Deloris G. Petty
Pinnacle Entertainment
Ruth M. Powell
Price Chopper

RGA Reinsurance Company
Richman Holdings, LLC
Trevor Rosenthal
Donald L. Ross
Louis Russo
Saigh Foundation
Shihrari Santosh
Sunny Schaefer
Clay and Janice Semenkovich
Chris and Judith Shamel
Don and Shirley Sher
Sidener Foundation
Siteman Family Foundation
Jeanne Speroulas and Terry Daniels
Skip and Elaine Spielberg
St. Louis Bar Foundation
St. Louis Claim Manager’s Council
St. Louis Community Foundation
Sunnen Foundation
Sysmex America, Inc
Richard David Taylor
Simon Pediel and Mary Tonkin
Trio Foundation of St. Louis
The Tromblee Foundation
Robert and Karen Unnerstall
Cynthia Walker
Geraldine M. Werner
Peter and Linda Werner
Whelan Security
William A. Straub, Inc.
Your Cause, LLC
Clarence Zacher
Donate

As responsible stewards of your generosity, we make every dollar count! We honor your donation by devoting 98 cents of every $1 donated to our programs and services.

For every dollar donated, Operation Food Search can feed one person for an entire day.

Donate.OperationFoodSearch.org

Volunteer

Our charitable volunteers are the backbone of our organization. It takes many helping hands to feed over 200,000 people every month.

The contributed hours saved the organization $486,151. This helps us maintain free programs and services to our clients.

OperationFoodSearch.GalaxyDigital.com
You Can Help!

Give Food
Operation Food Search distributes food donations obtained via food rescue, food and fund drives, corporations and individuals.

You make a difference:
In 2018, $918,000 worth of food was collected from community-driven food and fund drives.

Give.OperationFoodSearch.org

Spread the Word
You have the power to help end hunger! Lend your voice in support of our hungry neighbors by becoming an OFS advocate.

Join the conversation:
//OperationFoodSearch
/OPFoodSearch
@OPFoodSearch
/OPFoodSearch

Follow.OperationFoodSearch.org
Thank you for supporting us in our vision to
#HealHungerSTL